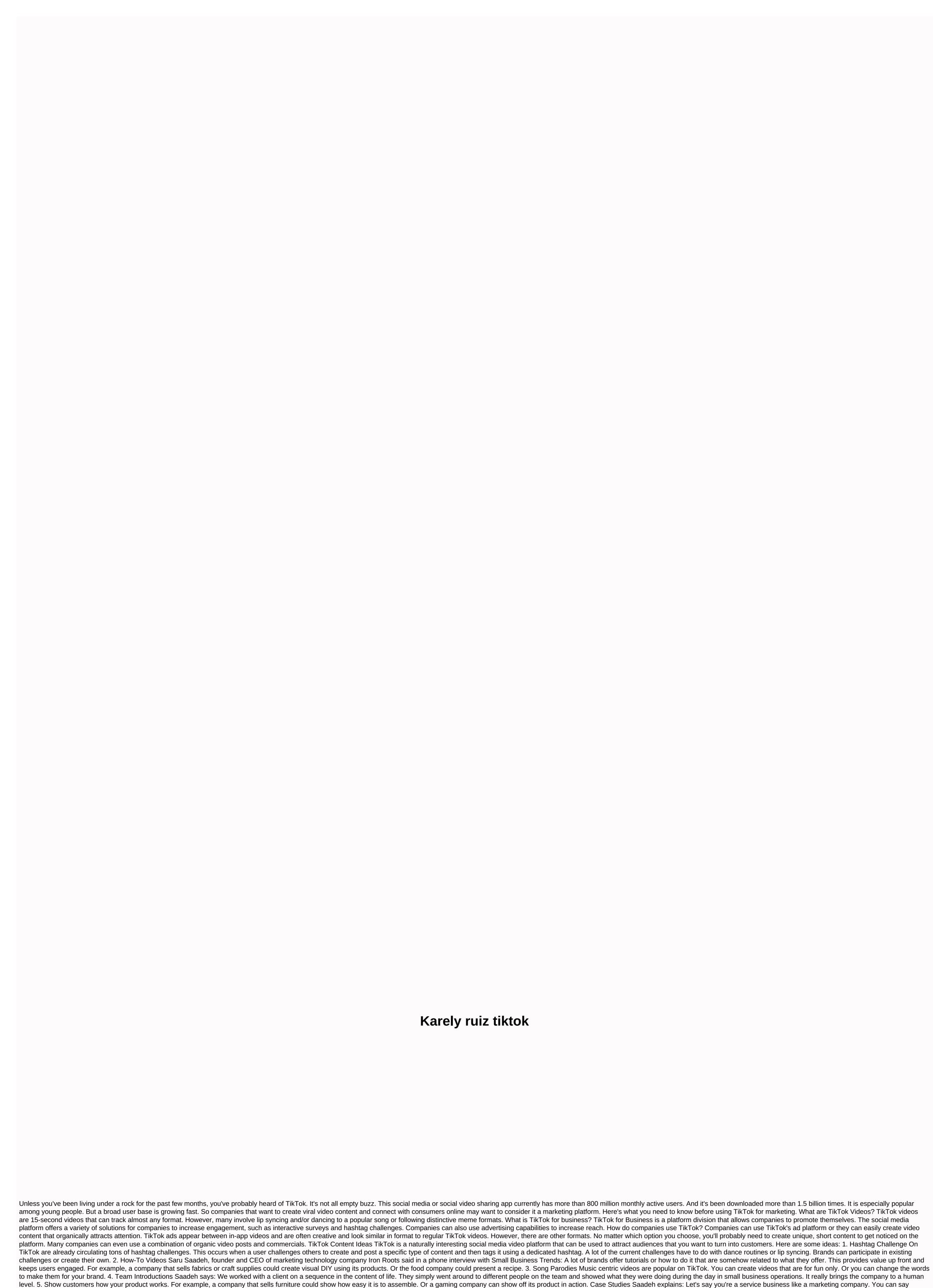
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'here's what we did for the company' and offer a case study style success story. 7. Before and after videos of this type of video would show a transformation based on your product or service. For example, a makeup company could display a quick makeover using its products. 8. Process videos Saadeh suggests: Show the process of what's going on behind the scenes. What does your business do to produce the great products or services you offer? 9. Calming videos TikTok videos do not all have to be funny or ironic. Some people like to watch relaxing scenes to slow down a bit. For example, an artist could show close-ups of them mixing colors or close-up shots of their brush on canvas. 10. Unique Stories that set your brand apart. Saadeh adds: It can even be as simple as saying 'here's an office dog' or 'here's a team cleaning the highway'

to show your commitment to your community. It all comes down to simply telling micro-stories. TikTok advertising options Create new content doesn't work or isn't something you want to do, then you can advertise. Here are your options: 1. Hashtag Challenge Ad For this type of ad, you can create a

hashtag challenge as mentioned above. Then you can pay to appear on the TikTok discovery page so that users are more likely to meet it and then participate. 2. Native ads in the feed look like ordinary TikTok videos and appear in users' feeds. They are similar to ads on other platforms and provide a cohesive experience. 3. Brand pickup ad For those who want to really draw attention to the campaign, brand pickup ads may be of interest. These are graphics that appear just when users open their TikTok app. They seem to target individuals for a few seconds and can then direct users to a custom landing site. 4. TopView ads with ad preview above are similar to brand download ads because they display full-screen graphics and can be routed to the landing site. However, they appear at the top of the For You page instead of exactly when the app opens. 5. Branded Effect Ad TikTok includes effects that users can include in their posts, such as stickers, lenses and AR filters. Brand them commercials by adding your own branded images to these packages. For Other users may have the option to use your brand logo label or new line. Read about the TikTok Back to Business program that offers free ad credits to small businesses. TikTok influencers working with TikTok influencers give you a combined approach to your marketing strategy for your brand. You pay for influencers marketing platform Heartbeat said in an email to Small Business Trends: The first thing to know about content creators of TikTok is that they are not the same as the creators of Instagram. The creators of Instagram are not the same as the creators of TikTok is one of the most innovative mobile editing software on the planet. For example, your everyday Instagram influencer creates beautiful high-resolution images that match the aesthetics of the brand. On the other hand, the creator of TikTok will tell the story of the product and translate the experience to his community through video. The creators of TikTok will spend hours editing videos with transitions, music, background effects, etc. Basically, you're accessing influencers that are relevant to your target audience. You're discussing ideas. But then you leave the actual production to these users to create. You can reach out to that person's audience and get access to their unique ideas, which of course you compensate them for. What should the company know about TikTok users? TikTok's user base is mostly made from young people. So, as a business, you can't miss cultural and generational references and respect. If you're not honest or use their language and memes, you won't be successful in your marketing effort. Saadeh says: It's important not to just create commercials. Remember it's social media. So the content you create should be relevant and maintain the culture that brought so many users to the place. How can I use TikTok? You can use TikTok to reach your audience with short video content, ads, and influencer marketing. Companies are constantly finding success because they are still not completely saturated with many brand marketing. However, it is essential to communicate authentically on the platform. Remember that these are social networks. Therefore, the most important thing is to make connections and create new content that is useful, fun or inspiring. Ultimately, the goal is to get content that goes viral. You can't always control this. But there's a good chance that even low-tracking accounts can get some attention if they create genuinely interesting videos. Hope Horner, CEO of video production service Lemonlight said in an email to Small Business Trends: TikTok's content delivery algorithm is unique in that new one (or accounts with very few followers) can go viral. Anyone can do this with the right content, which encourages brands to try it out for the chance to generate engagement with a massive audience. Who created TikTok? TikTok is owned by the Chinese company ByteDance. The company's founder is software developer Zhang Yiming. ByteDance was founded back in 2012. And the company eventually launched TikTok in China in 2016. US Apps TikTok for Apple and Android devices launched in 2017. ByteDance is currently in negotiations to sell the TikTok arm of the business. Picture: Depositphotos.com Get all the best delicious recipes in your inbox! Sign up for a delicious newsletter today! Social media use exploded. From humble beginnings, this part of the tech world has grown by leaps and bounds. It first started as a way to help family and friends connect, no matter where they were. Since then, companies have exploited the potential to reach new and existing consumers. There is no doubt that Facebook is by far the most popular social media sites – photosharing site Instagram and messaging app WhatsApp. While Facebook continues to dominate the social media market, other names continue to pop up to try to eat up their market share and take first place. One of the most shocking players available is TikTok. Read on to learn more about the company and what makes it so popular. TikTok allows users to watch, create and share videos in 15 seconds recorded on mobile phones. The app was launched in 2016 by startup ByteDance in China. Available in more than 150 different markets, TikTok has offices in Beijing, Los Angeles, Moscow, Mumbai, Seoul and Tokyo. Since February 2019, the app has hit 1 billion downloads, and as of January 2020, only with two million downloads. TikTok is a popular social media app that allows users to watch, create and share videos in 15 seconds recorded on mobile phones. With its personalized feeds of wacky and creative short videos, the app is characterized by addictive quality and high level of engagement. In addition to adding effects such as filters, background music, and stickers to their videos, users can also collaborate on content even if they're in different locations creating split-screen duet videos. The name TikTok is onomatopoeia for the ticking clock sound and is a short video format. Launched in 2016 by startup ByteDance in China, where it is known as Douyin, TikTok absorbed a similar Chinese video app called musical.ly in August 2018. ByteDance is the previous year lip sync app for an estimated \$1 billion. ByteDance has reportedly been valued at \$75 billion as of 2018, making it the most valuable startup in the world. It has several other applications and \$3 billion from investors including SoftBank Group, KKR, K3 Ventures, TCV and General Atlantic, according to Crunchbase. ByteDance is reportedly valued at \$75 billion as of 2018. The popularity of the company helps it to branch globally. TikTok has offices in Beijing, Berlin, Jakarta, London, Los Angeles, Moscow, Mumbai, Sao Paulo, Seoul, Shanghai, Singapore and Tokyo. TikTok is one of the world's most popular social media apps and is available in more than 150 different markets and in 75 languages. The app has hit close to two billion downloads as of January 2020, market analyst Sensor Tower announced. Here's a breakdown of some of the app's most prominent statistics: Like many other social media sites, TikTok makes money from in-app purchases. Users can buy coins priced from 99 cents to \$99.99 and use them to tip their favorite creators on the platform. The company earned \$80 million from in-app purchases globally, according to an April 2019 Sensor Tower report. In the first guarter of 2019, user spending reached an estimated \$18.9 million globally - 222% more than the app earned in the same period last year. TikTok has also begun testing ads on the app. The company allows marketers to connect with customers and consumers in more than 20 different markets, including North America, India, Russia and Japan. The trend on social media that has helped the app gain worldwide attention are viral meme challenges. The company also pursued an aggressive marketing strategy that involves getting popular celebrities to use the app and advertise on competing platforms such as Instagram and Snapchat (SNAP). Facebook launched a TikTok clone called Lasso in 2018. Despite its popularity, the app is not immune to controversy. The Intercept reported that a Brazilian user live-streamed his suicide on TikTok in 2019. According to the report, the video stayed up for more than an hour before the company noticed and removed it. But TikTok officials waited several hours after removing the video from their site before contacting authorities. An estimated 88.6 million people downloaded the app in India in the first three months of 2019, according to sensor tower. That was 8.2 times more installations than in the same period last year. But in April 2019, the app was taken off the Apple App Store and Google Play in India after a state court asked the federal government to ban it because it is used to distribute inappropriate and pornographic material and could make young users vulnerable to sexual predators. TikTok is banned in neighbouring Bangladesh. It was also briefly banned in pornography, inappropriate content and blasphemy. The ban was lifted a week later after the company promised to take all objectionable content off the platform and set up a local office to monitor and sanitise the content, it said In February 2019, the company paid \$5.7 million in the U.S. to settle allegations that it illegally collected personal information from children. It is the largest civil penalty ever received by the Federal Trade Commission (FTC) in a child privacy case. Case.

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