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Location Cedar Knolls, New Jersey, United States Work Cedar Knolls, NJ @ Nutricia North America Cedar Knolls, NJ @ Applied Nutrition @ Applied Nutrition Education 1998 2000 Master of Arts in Health Education @ Columbia University 1992 1996 Bachelor of Science in Nutrition @ PU Skills Strategy, Menu Development, Research, See 5+see Less, Marketing Strategy, Nutritional Consulting, Health Promotion, Customer Service, Health Care, Health Education, Nutrition Education, Marketing, Public Speech, Event Planning, Social Networking, Project Management, Product Marketing, Strategic Planning, Product Development, Social Media, Digital Marketing, Nutrition, Management, Advertising, Social Media Marketing Found 1 email: View Sandy Contact Information If you are not redirected automatically, click here Sign up in 5 seconds, no credit card required! January 2013 DAK Group is pleased to announce the acquisition of its client Applied Nutrition Corporation, a manufacturer of highly specialized medical food preparations by Nutricia North America, the U.S. unit of the Medical Nutrition Business of the French Danone Group. Applied Nutrition, a private, 20-year-old company based in Cedar Knolls, New Jersey, formulates and produces a wide range of medical nutrition products to treat patients with phenylketonuria (PKU) and other hereditary metabolic disorders. Nutricia North America, with U.S. operations based in Rockville, Maryland, focuses on hereditary metabolic diseases and other conditions that require advanced medical nutrition for specialized care. Danone, with global annual sales of more than €20 billion, has extensive interests in dairy products, water and infant nutrition and medical nutrition. Dak Group recognized the particular complementary advantages of the two organizations and negotiated a transaction that exceeded the expectations of its client. Not only did we successfully establish the strategic case for the transaction, but we managed to carry out a highly accelerated shutdown while our client completed, at the same time, the most important product launch in its business history, noted Scott Simpson, managing director at DAK Group, who led the transaction team. The compatibility of the cultures of the two companies was extremely important, given Applied Nutrition's long history of supporting the affected metabolic community. Rick Finkel, president and founder of Applied Nutrition, said of this concern: We believe that Nutricia shares our core values and commitment to the metabolic community. Be that our new, combined company will continue to enhance the lives of our patients. To further discuss this transaction, please contact Scott Simpson, 201-478-5270. Full-time, part-time remote work Greater Montreal Montreal QC, Canada Applicants must be able to work in the city or state determined full-time, partly remote location. Responsibilities include developing and implementing strategies to gain market access & return products, identify opportunities and barriers, and measure the impact of payer programs. The bachelor is necessary. Full-time, part-time remote work Rockville, MD Candidates must be able to work in the city or state-defined full-time remote work. Travel. He needs a degree and five years of experience in sales leadership. Develop and implement strategic goals, support tactical plans, manage your overall operating and expense budget, and collaborate with your sales team. Full-time, part-time Minneapolis, MN, IA, ND, SD Candidates must be able to work in the city or state-defined Territory Manager will build industry partnerships, promote products, make sales, attend industry events, implement strategy, create plans, manage accounts. BA/BS, five years' experience is required. RN or similar license a plus. Partially remote. Part-time, Part-time Remote Job ME, NH, CT, VT, NY, NJ, RI, PA, MA Candidates must be able to work in the city or state specified Seeking a sales specialist for a part-time, partly remote location development leads, making sales, achieving goals, updating records. BA/BS, two+ years of relevant experience, MS Office proficiency, required CRM tool knowledge. Full-time, Partial Remote Work Philadelphia, PA, NJ, Columbus, OH, PA Candidates must be able to work in the city or state specified Drive sales of a particular product line within a given area. Must have ms office proficiency, degree, and RD/RN credentials. It requires a similar experience of 5-7 years. A field and residence location with frequent travel is required. Full-time, part-time Los Angeles, CA Candidates must be able to work in the city or state specified Identify prospects and build/maintain relationships to achieve/exceed regional sales goals. He must have a degree and similar experience of 2+ years, preferably with a clinical diet. Field and location based at home with minimal req travel schedule. Full-time, part-time FL candidates must be able to work in the city or state specified Analyze channel opportunities, negotiate/facilitate contracts, and perform various account management activities. Some kind of travel teleworking position. Must have a degree, IDN calling experience, and at least 5-7 years related exp. Full-time, Part-time Remote Work ND, SD, NE, KS, MN, IA, MO, WI, IL, MI, MI, Oh Candidates should be able to work in the city or state-defined Handles tasks, including developing and improving the state's access process, developing and implementing access strategies, helping with product launches, and training and mentoring ground managers. MBA is preferred. Remote control with 30-50% travel. Full-time, part-time, part-time CA applicants must be able to work in the city or the situation required for the full-time regional account manager. This location is partially remote and includes some travel. It will be responsible for maximising access opportunities and resolving concerns. Five years of experience and a degree required. Full-time, Part-time Remote Work Chicago, IL, IL, WI Candidates must be able to work in the city or state-defined full-time land manager required. This is a remote location with some trips involved. It will be responsible for developing strategies, promoting products, and achieving sales goals. Five years of experience and a degree required. Full-time part-time ri candidates must be able to work in the city-defined or remote opportunity state. He will be responsible for promoting product sales in a designated area, managing an annual budget for activities and programs in the territory, and developing and providing quarterly & half-yearly business reviews. The bachelor is necessary. Full-time, part-time NJ Candidates must be able to work in the city or state-defined Build sales of GI/Allergy and ketogenic products in a designated area. Full-time, some teleworking position. He must have a degree and at least 5 years of pharmacy, nutrition, or medical equipment sales experience. Full-time, part-time remote work on candidates must be able to work in the city or state specified Remote position that requires a degree. Tariffs include the promotion of product sales in a specified region on the basis of defined quotas, the representation of the company in trade fairs, the management of the territory's annual budget and the management of sample applications. Full-time, part-time U.S. national remote role with travel required. The candidate will create and execute strategies to ensure product availability, oversee relations with wholesalers and retail pharmacies and handle backorder. Must have 7-10 years of commercial relationship exp. Full-time, Partial Remote Job Miami, FL Candidates must be able to work in the city or state-defined Director is necessary for a remote opportunity to develop action plans and recommendations based on data and knowledge. It will provide exciting and impressive presentations. Degree and previous analytical sales experience required. Full-time, part-time NY Job Candidates must be able to work in the city or state specified To be accountable for day-to-day management and sale in accounts in the regional area. Maintain current sales, add product platforms, products, increase in sales. Provide detailed information. Interpersonal skills and competitive selling capacity are required. Mostly distant. Full-time, Part-Time Remote Job Rockville, MD Candidates must be able to work in the city or state specified To be accountable for the day-to-day management of current accounts. Look for opportunities to drive and create sales. Develop customer intelligence. Coordinate customer communication and marketing. A 4-year degree and a 30-60% trip are required. A little telework. Freelance Job Trowbridge, United Kingdom Applicants must be able to work in the city or state specified Serve as an ambassador of the company, adhere to the NMC code maintain clinical confidence and ability to identify deficits. It takes two years of experience and a member of the RCN along with a UK driver's licence. Six-month contract. Full-time, part-time Phoenix, AZ Candidates must be able to work in the city or state designated overseeing relationships and working to represent products in a designated area. Manages sales goals and completes reports. It must have strong sales and communication skills. 4 years degree and relevant experience required. Remote location with travel. Full-time, part-time New York Metro Area, N.Y. Candidates must be able to work in the city or state-defined Sales Drive product line based on the specified quotas. Analytical skills are required. They must live in a New York metropolitan area. A 30-50% overnight trip is required. He must have a degree of 4 years and 2-3 years of nutritional or adult pharmaceutical sales experience. Full-time, part-time U.S. national field-based, customer-facing position with a food service company, managing accounts within their hospital channel. It will develop key relationships, design business strategies, identify new opportunities, manage contracts, etc. BA/BS and exp 7+ yrs' req. Full-time, Part-Time Remote Job USA National Seeking an account manager with seven years related exp and degree for a teleworking opportunity. He's going to need a trip. Key responsibilities include securing business agreements, negotiating contracts and other related sales tasks. Full-time, part-time New Orleans metro area, L.A. Candidates must be able to work in the city or state-designated remotely managed customer accounts within a designated area. Responsible for the sale of products that have been to health providers, the organisation of regional events to promote brand recognition, and the execution of market analysis. Bachelor's & 3 years of sales exp req. req. req.

