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Offering for you in my own words, I'm not the best Networker either There are many better people than me, even if I had what. most people would call a wildly successful career. I think I developed a talent for understanding. what super successful people do and deliver it in a way that can be easily understood. Network marketing has its own jargon Some companies call their other people distributors. are team members and others are brand promoters or partner partners. Whether it's the name of a distributor or any of the other jargons of our company please don't let it. that distract you as you read this book Focus on concepts and not names Concepts never change. while names change all the time, as we start this journey together, there are some important people that I have to thank. To my wife Marina God blessed the world the day you were born and He blessed me the day I. finally found you, To my children Taylor Alexandra Daniela Chandler and Domenic and my grandson Ethan I am so proud of all of you, I have no doubt that you will do great things in this world. To my parents and the rest of my extended family, I can't thank you enough for all your love and. For thousands of friends around the world, you have become my true extended family that I have heard. he said that friendship is wealth, I think it's true and because of you, I'm a rich man. For Chad Porter Network Marketing Pro wouldn't work without you thanks to all the hard guys. Work and dedication I appreciate you so much, To Melody Marler Forshee thank you for being my editor and help organize this book I. could not have done it without you, and to the network marketing profession thank you for saving my life in 1988 You did. I become a better man and I will be eternally grateful. Introduction, I remember the day I was introduced to network marketing for the first time It was January 1988 I. was 23 years old and selling real estate for a small business owned by my father and his friend John. I was newly married to a little boy, I was already behind on my bills and I was scared the year. before I had earned about 45,000 in real estate commissions which was a good thing the problem. it was that I had spent about 60,000 and I had not saved money to pay my taxes that would be due. a few months, when John Joyce came to my office that day and told Eric, I think I have a way for us to do so. a little extra money, I said Tell me more He kept saying a good friend of his had something to show us and had invited us to his house so I'm in the car with John and my dad and drove to check it out, When we arrived, he took us into his living room jumped a tape into his VCR and hit PLAY I. sitting and watched this crazy video It was filled with mansions and limousines and testimonials from. people who make fortune practically overnight It was so so the top, I couldn't believe it was true. So I told everyone that I thought it was a bad idea and I wasn't interested in my natural mind. filters just couldn't let him in, then something interesting happened John and my dad said Ok it's a pity we're going. do it anyway, this has had a major impact on me because the only thing worse than being broken and in debt was. the idea of seeing these two continue to make huge money without me so I changed my attitude. put my father aside and asked him if he was going to lend me money to sign thank God he said. yes, because deciding to become a network marketing distributor has completely changed my life. When I started, I treated my business the way most people do, that is, I did not treat it as a business. me to get lucky and make a few dollars and at first it worked. I made money and it was. very exciting, even if I have to reveal something to you for those first few months my set. The strategy was to quickly call all of my father's contacts before he had time to reach them, I thought if I. called them and told them that my father and John Joyce were involved and brought them to a meeting or watch a video, so if they were interested, my dad wouldn't fight over who had credit since I was in his. organization, I had limited success with this, but as you can imagine, it didn't last long. So three months after I started my network marketing income dried right and when it did. my positive attitude completely disappeared, I started blaming everything and everyone for my lack of. Success My high-level line didn't give me enough help The company didn't provide adequate training I. didn't know enough people no one would respect me because I was so young that I blamed the product I. blamed the company that I blamed the economy that I blamed everyone but myself. But I had a big problem to blame the world wasn't helping to pay my bills and I was gone. real estate after that first commission check it was going to take too long to get a real one. commission and I had no college degree so getting a decent paid job was out of the question. only place I could go to create some cash flow was back to network marketing. So I bowed my head and went to work At first, it wasn't easy In fact, in my first three years, I rebuilt my organization seven times, I built it and it would crash and I would have built it again and it. again and again, after these three years, I was more than discouraged, I had almost lost hope Then something. happened that changed my life In fact it was a combination of two things It was the day before a company convention and I was watching a news show on TV They had a guest who was an expert on a subject that I do not remember now What went through my mind was how a person person Year. expert on this subject The only thing I could think of was that they had to decide to become. experienced learn all they could read each book talking to all the other people and learning it as well. completely they became an expert, the next day I went to the company convention and watched superstar after superstar walk through. And then it was like being struck by lightning It finally clicked in my brain only if I really. decided to do it, I could become a network marketing expert, I could focus on the skills I could. practice until I became an expert and no one could stop me. Until then, I was always looking for an angle that I hoped would be lucky. sponsor this superstar who was going to change everything and I was afraid of losing my. luck if that didn't happen soon, in an instant everything changed, I realized I didn't have to worry about having luck Timing and. positioning were nice, but not necessary for my long-term success, I didn't have to worry about my. upline knowing the right people or anything else All I had to do was become an expert. So I decided that day to change direction and develop the skills to become a network marketing. Professional It was a day that changed my life, Since then my life has been an incredible adventure Network Marketing has become a career for me, I have full time freedom, I have met the most amazing people around the world that I could. touch and be touched by the lives of hundreds of thousands of people travelling all over the world. contribute to causes that are important to me and especially

become a better person in it. All this has happened to me and this can happen to you too In this book, I'll give you the. fundamental principles that can guide you to become a network marketing professional they have. has served me well over the past few decades and I know they will serve you just as well. Welcome to an exciting new adventure. CHAPTER ONE. Network Marketing is not perfect It's just better. Do you feel restless Do you feel dissatisfied Think there must be a better way when it. comes to your work and how you make your life. The good news There is a better way, but it is different from what you learned at School Let explain to me, As I travel and talk around the world, I like to play an audience participation game, I ask people. to help me create the ultimate business and tell me specific things they would like to have on that. business and things would like to avoid It always makes for a very interesting list If we were facing. face, I would do the same with you now, but since we're not letting me summarize what people are up to. more than 30 countries have told me while creating what I like to call the list of perfect careers. People usually start naming things they don't want. No commute, no wake-up call, no employees, no policy. No compromise, no no No requirement for education. And then as people start to use their imagination in a more positive way, they start to visualize. some positive attributes, something positive, great product or service. Unlimited Income, Residual Income, Enjoy the people you work with. Freedom of time, something meaningful, personal growth. Many benefits, international, contribution to worthy causes. Low start-up costs, proof of the economy, tax benefits, Now you could add some attributes of your own, but wouldn't you agree that this is a pretty good start. Imagine being able to enjoy a career with all these attributes. All the jobs I know fall into one of the five categories. Blue-collar, white-collar, traditional company property. Blue-collar careers, here is the wikipedia definition of blue-collar workers A blue-collar worker is a member of labor. class that does manual work My definition is someone who works to fix something do. something clean something build something or serve something or someone. In my life, I have worked many blue-collar jobs and for all those who have already engaged in this line. work there is some satisfaction in a job well done. But here's the big question that blue-collar workers can deliver on The Perfect Career List The Evidence. Answer is not sure it can deliver on some of the attributes It could have an excellent product and a weak one. Start the cost or a number of other individual items on the list, but if you really look in blue. Collar just can't get you where you want to be not the perfect career. White-collar careers, here is the wikipedia definition of white collars. The term white-collar refers to a person who performs professional or professional management. administrative work unlike a blue-collar worker whose work requires manual work Typically. For more information on printing a custom edition of Go Pro email gopro networkmarketingpro com BULK DISCOUNT PROGRAM Our goal is to get this book into the hands of as many people as possible To make this goal a reality, we have created a bulk reduction program that will allow executives to have quantities of Go Pro on hand at all times We

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