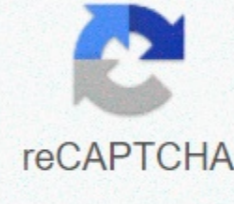




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Go pro eric worre summary

This is a book summary of the Go Pro Eric Worre network marketing resource. Since we are wellness advocates for Doterra Essential Oils, part of the Doterra vocabulary was used instead of the generic network marketing lingos. Although everyone is welcome to see this summary, you will be asked to receive the original book from Network Marketing Pro. For the Doterra Wellness Advocates in our team, use this resource as a refresher as you build your team. If you have any questions, you can contact us at any time. Eventually, this Go Pro book summary was inspired by a mentor of mine, Josh Hesse. He is co-founder and CEO of Tradesmart University, which was founded to make the seemingly complex issues of stock exchange trading accessible to anyone who wants to learn. Tradesmart advocates several pillars of income for its financial fortress of students, and network marketing is a great option to use as one of these pillars. If you want to diversify your income streams (especially through the stock market), give TradeSmart University a look. While the first priority is to help people and demonstrate the health benefits of natural essential oils, we also welcome world leaders and focus on promoting these roles. If you think you have a desire to be a leader and help others around you, please contact us and we can discuss it. We are here to answer all the questions, but more importantly, we can send you some Doterra samples to try and educate them on how to improve your health and wellness with Doterra essential oils. Our body is a temple to the Holy Ghost, and it is our responsibility to make it as worthy as possible and to help our fellow human beings do the same. Our Doterra website is here. Our Essential Oils information page is here. To make excuses or eliminate roadblocks, we personally offer an enrollment set for those on a budget. For only 30 dollars you will receive a Doterra 3 Oil Intro Kit, PLUS a membership. This is intended to remove money as an obstacle to the creation of a separate company. Finally, our group offers free step-by-step coaching if you want to commit to building a business. This is of course NOT mandatory, it is only an offer. Hopefully, this summary of the Go Pro Eric Worre network marketing resource will be useful to you. JMJ – IOGD -Travis & Angel GO PRO by Eric Worre A group of people were asked what the attributes of a perfect job would be. An example of the answers given ranged from: no no alarm clock, no politics, unlimited income, time-free, low start-up costs, fun, residual income, etc. So let's explore the 5 most important types of jobs... Blue Collar White Collar Sale Traditional Corporate Property Investing Unfortunately, none of these 5 types is qualified as the (almost) perfect job. There are big risks or drawbacks with all of them. Is the perfect career even possible? In the New Economy, incomes are and more performance-oriented. And technological efficiency means that fewer and fewer people are needed for jobs. The best way to survive and thrive in the new economy is network marketing. Companies (like Doterra) do well to spend their advertising budgets on wellness advocates. Network Marketing enables the benefits of corporate ownership without the risk and no cap on your income. The only catch in deciding to enter s marketing is that you must be willing to accept and accept temporary loss of social appreciation of ignorant people. You see the future! If you want to get involved in network marketing, you need to become a professional. Go Pro. Go Pro Eric Worre. There are three categories of people in network marketing Posers Amateurs Professionals Posers hope to make it great with little work. Amateurs focus on different things, hoping for happiness, worried about their timing, worried about who is in their upline, etc. You are always looking for abbreviations. A professional is a person who is an expert in the skills required to build a large and successful network marketing organization. Athletes and doctors spend years perfecting the skills required for their profession. But when they record network marketing, they quit after a few months and say that it doesn't work. If it takes 10,000 hours of commitment to reach an expert level on anything.... why should network marketing be treated differently?! Fortunately, you can still make money with network marketing while learning the skills. Just decide to become a professional and continue to learn. Others will indulge in your commitment and your decision to become a professional. Here you can take the first step by becoming Doterra Wellness Advocate. Skills to become a network marketing professional Understand that everyone starts on the same basis in Doterra. Everyone uses the same essential oil products. All work in the same compensation plan. The decisive factor for your success is YOU. While you can earn while you learn, your success depends on your education and implementation. Skill #1 – Finding Prospects Posers will base their business on 3-5 people they believe will join. If the prospective buyers do not join, their business ends. They rely on happiness. Amateurs make a written list of 100 or so prospects, but they load with not much skill, and burn through their list. Then you worry that people are running out of them. Experts see it as their job to find new people. You start with written list, but also use an active list of candidates. 4 steps to find perspectives Make a list as comprehensive as possible, think of EVERY person you know. Look at your list and make a note of people you know. Add them to the list. Expand your list all the time. The pros add 1-2 people to their list every day. Network intentionally. Skill #2 - Inviting interested parties about essential oils and the business opportunity think like a farmer, not a hunter. Build trust in your contacts and educate them about the benefits of health and well-being with essential oils. Professionals will invite their prospects to a class or presentation.... they can also invite them to use an essential oil. They will not beat them. Invite so that it can be easily duplicated. Your ability to get a large group of people to consistently do a few simple things over a longer period of time will lead you to success. 4 rules to emotionally detach yourself from the result. Focus on education, not sales. Their goal is to show people how to live a better life with essential oils. Be yourself. Bring passion and enthusiasm. Have a strong attitude. 8 Steps to a Professional Invitation This invitation formula is to be used on the phone or face to face. (neither e-mail, sms, etc.) Be in a hurry – people are more attracted to people who have things in front of them. Compliment of the prospect – This will double the results, but it must be sincere. Make the invitation - direct approach, indirect approach, or super indirect approach. If I did, would you? - z.B. If I were to give you an essential oil, would you try? Offer a value exchange. Confirmation #1 - Get a time commitment. Ask when they tried the oil. Confirmation #2 - e.B. So if I call you (the time they said), you'll have used it, right? Confirmation #3 - Schedule the exact time for the follow-up and honor that time. Get out - Don't talk out of the appointment. Practice and practice these steps, then you don't have to rely on being lucky. Skill #3 – Presenting the Essential Oil and Building Opportunity Understand that you are not the problem. The presentation must be duplicated. It doesn't matter what works, it just matters what duplicates. Invite people to the opportunity and let a third-party resource get the job done. And learn to tell your personal story as a compliment to the resource. (a class sketch you will find at Live Naturally) 4 elements to your story your background the things you didn't get beyond your background, such as network marketing or company to save your results or how you think about your future, you will model what already works for others in your upline. Remember it and feel completely comfortable with it. Skill #4 – According to your prospects Happiness is in follow-up. Follow these 4 if you follow: Do what you say you will do. Call if you say you're going to call. The only reason for exposure is the establishment of the next exposure. Keep the process alive. Ask them: What did you like best? Or ask their interest on a scale of 1-10. It takes an average of 4-6 exposures for a person to join. Although it can take over 10... So so stubborn but patient. Condense exposures into the shortest end time frame possible for better results. Do not pull out your tracking. Answer questions and objections with understanding. Don't become defensive, but put yourself in your situation. Whether they lack faith in their skills or in the belief in network marketing in general, exercise empathy for them. Let them know that you are exactly as they are. Use a feeling, felt, found strategy. Skill #5 – Help your prospects become an oil user and wellness advocate while maintaining a good posture and asking good questions, here are 5 things to check: Keep your education as your primary goal, and keep it emotionally detached from the result. Act assumptive that they will join. Encourage you to be engaged and will be there to help them. Always be prepared with documents, etc. Ask a question and be a good adviser. (What did you like best?) 4 questions you should use when closing for a prospective builder Based on what you've seen, how much money would you need to earn per month to make this worth your time? How many hours could you set each week to receive this income? How many months would you work these hours to get this kind of income? If I could show you how to get an income of (their answer to question #1) per month, work (their answer to question #2) hours per week, during (their answer to question #3) months, would you be willing to start? If their numbers are reasonable, and they say yes, then create a plan for them to achieve that goal. Skill #6 – Help your new Doterra wellnes get started, don't waste your investment by abandoning your new Doterra Wellness Advocate. Guide them along the way. Always set up your membership overview (which can also be found at Live Naturally) at the time of registration. 3 points to cover with your new wellness advocate: If you are successful in this business, it is you who succeed. If you don't succeed, it's you who won't make it. I am here to guide you, but you will be the difference. My job is to help you become independent of me as soon as possible. There will be ups and downs. When the depths come, do you want me to leave you alone, or do you want me to remind you why you made this decision at the beginning? 5 things to check before you ship your new Doterra Wellness Advocate: Make sure your Doterra Wellness Advocate has more than appropriate products and the ordering concept. Make sure your lawyer has the right tools. Make sure your new lawyer is connected to the place where dive information can be found and knows their website information. Make sure that the lawyer has a basic understanding of the compensation plan. Make sure they have a basic understanding of how to make their own professional Doterra essential oil invitation. Make your Doterra wellness advocate in sanat sanat the right tools are crucial. Encourage them to receive their first personal registration so that they can experience their first exam as soon as possible. Skill #7 – Participation in events The congress put aside by Doterra is the foundation stone for the construction of the company. So many pivotal moments in your network marketing career will occur at target events. Moreover, the social proof of seeing all people, just like you who have already realized their dreams, is a building of trust. Spending time with people who think how we think can fill our tank. The more time you and your team spend at Doterra events, the more successful your business will be. No matter what happens, make it a priority to attend the destination event. Be an event promoter for your team, not an announcer. If you absolutely don't make it to the Doterra Convention, you absolutely need to go to the post-convention tour. Everything that pays is needed time you will not be rich through your third month, so reasonable with your goals. There could be a happy month here and there, but overall you will only do what you are. The same is true of the work. Understand the 1-3-5-7 formula It takes 1 year of consistent work to become competent and profitable. You will cover your costs. It takes 3 years of consistent part-time work to be able to work full-time. It takes 5 years of consistent full-time work to be a 6-figure earner and above. It takes 7 years of consistent effort to become an expert. Once you have made the commitment, it is time to gain and learn. Never stop learning. Model successful behavior - Track what works for the already successful people. Study – reading books, listening to audiobooks, constantly recording knowledge. Videos - Watch videos to get valuable information about Doterra and its oils. Online - Visit webinars, especially business building webinars with other builders. Events - Participate in live events while life-defining moments take place at events. Focus on a narrow range of skills. Take action. Whatever you need to learn to do better, put the fear aside and learn by doing it. You can select a skill, create a plan, create the plan, and review the results. Repeat if necessary. Teach. This is one of the best ways to learn. Just do it. Associations. You will become the average of the 5 people you spend most of your time with. Distance yourself from people who are in your toxic. Spend less time with negative influences and spend time with people who already have the skills you want to acquire. Choose your friends very wise. After all, this will require hard work. It's worth it if you do this consistently, here are some things you appreciate... The career you will create. The skills to become a professional network marketer are compared to the skills required to become a doctor or Compared. The freedom you will enjoy. You come to work when you feel like working and work with the people you want to work with. The life you will touch. Think of all the people with health problems, the people who are struggling through life, the people with financial difficulties.... They will have a positive impact on so many lives, directly and indirectly. The people you're going to meet. From the contacts you start with, to the world-famous gurus you'll meet at events, and all the dynamic people in between. You will find lifelong friends that would not have been possible without your Doterra network marketing business. The places you will see. You will win some trips and you need to support your team as it expands into other areas, and you will have enough time and money to go wherever you want. Network Marketing allows you to travel the world.

The causes you contribute to. Doterra already helps people through their Helping Hands and Co-Impact Sourcing. In addition, through the people you meet, the money you have, the time you have, and with your influence, you will be able to volunteer for the cause you believe in. Be charitable with your blessing. The person you become. You will change your life, learn to face your fears, and the journey will shape you into a better person. Choose Go Pro. We have a better way. Let's say the world. To find out how you want to start your Doterra business (or just try an essential oil sample), visit our Doterra page or our oil website Top Ten Oils, send us an email to vigilo@procinctu.info or call us at 724-681-3368. Thank you for taking the time to see this book summary of the Go Pro Eric Worre network marketing resource. God bless. Blessing.

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