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Indonesia media landscape 2019

21 April 2020 Indonesia is undergoing rapid digitalisation, with more than 107 million internet users as of June 2019. This number is expected to exceed 150 million by 2023, making Indonesia the largest online marketplace in Southeast Asia. However, there are some challenges related to logistical infrastructure and online payment methods that Indonesia needs to overcome to reach its full potential. Indonesia's digital economic landscape has been growing rapidly in recent years, reaching a total value of \$40 billion in 2019, an increase of 400% since 2015. The value of the online economy is based on five key sectors: online travel, online media, ride-hailing, ecommerce and digital financial services, and is presented annually in Google's SEA e-Conomy report. The biggest growth factor is Indonesia's growing middle class, a highly tech-savvy population. In addition to the large number of internet users, Indonesia has a large number of smartphone users, and a recent survey by GlobalWebIndex found that 79% of the population aged between 16 and 64 made at least online purchases via mobile device. However, there have been some challenges in the country's logistics and infrastructure in order to keep up with the growing demand for online shopping. The Indonesian government is making sustained efforts to improve the country's logistics and infrastructure. The two most prominent projects. The first objective is to reduce logistical costs and stimulate economic activity on the island of Java, facilitating transport between key areas. The purpose of the later project is to provide high-speed internet services to underdeveloped regions of Indonesia, helping to accelerate the rate of internet penetration into the country. Although Indonesia increased its ranking in logistical performance from 63rd to 51st place between 2016 and 2018, according to the World Bank rankings, it still lags behind middle-income neighbours Thailand, Vietnam and Malaysia. This is due to certain obstacles, such as an unedited address system, non-standardized shipping processes and the country's vast geography on more than 17,000 islands. Growing ecommerce also means that the number of orders will increase subsequently, both domestically and internationally. Therefore, there is intense pressure to improve the country's logistics infrastructure to meet market demands. Another major challenge Indonesia's online trade must face is the low level of cashless payments. Payment adoption and security are prerequisites for growing online commerce However, only 49% of Indonesia's population has a bank account and access to financial services is even lower (only 23% of the population). These numbers are well below those of other middleincome countries in the SEA, such as Malaysia and Thailand. Most transactions in Indonesia remain cash-based, later resulting in greater complexity and high processing costs. To ensure and encourage the adoption of non-cash payments, the Indonesian Government launched in 2017 a national payment gateway (Gerbang Pembayaran Nasional), which provides an interconnected payment ecosystem. The initiative results in shorter transaction times, lower fees and safer transaction, the growth of online commerce over the past few years has offered an opportunity to widely adopt cashless payments as people see it as more convenient when shopping online. The convenience of online store market. In 2019, DataReportal reported that the value of digital payments in Indonesia was \$32.44 billion, with the annual growth rate projected to be 21 percent in 2020. In order to address the rapidly growing demand for online payments and improve the user experience, more partnerships between fintech payment systems and banks need to be established. This is an opportunity for businesses and investors, but it also requires the government to come up with appropriate policies to regulate and encourage cybersecurity. In conclusion, Indonesia's online economy is growing rapidly with the prospect of becoming southeast Asia's largest online marketplace. On the way to reaching its full potential, there are two challenges that need to be addressed, improving the country's logistics infrastructure and encouraging the use of online payment methods. Upgrading logistics infrastructure will enable faster and more efficient deliveries, contributing to a better customer experience. Likewise, adopting cashless payment methods will also increase the convenience and efficiency of transactions. Meeting these two challenges will benefit all parties involved in the online commerce market, thereby enabling further growth. To achieve this vision, there is a growing need for close cooperation between the government and the private sector in the coming years. Read more about our other consulting services. Indonesia's media landscape has become increasingly digital and mobile, but traditional media continues to play an important role. Nielsen Consumer & Samp; Media View survey 2018 shows that Indonesians who read news on print media every day stand at 42 percent of it As fake news spreads, readers switch to print media as reliable news sources. Print media focused on business news, such as Kontan and Bisnis Indonesia, reported growing its subscriber base. It is therefore important that communication campaigns meet digital and traditional media. To provide different perspectives for PR professionals to consider, PR Newswire's Indonesian audience development team distilled key numbers from industry reports, drawn from our recent experiences, and interviewed two senior media business journalists (Warta Ekonomi and Marketing.co.id) who ranked within the top ten business publications in this market, as reported in a recent APAC Media Survey 2019 PR Newswirea. Indonesia's population of 270 million is ranked fourth in the world, while the number of mobile internet users ranks fifth with 106 million. Indonesia also leads key Southeast Asian markets in terms of size and growth rate in online media with a gross commodities value (GMV) of \$9 billion and a projected compound annual growth rate in online media with a gross commodities value (GMV) of \$9 billion and a projected compound annual growth rate in online media with a gross commodities value (GMV) of \$9 billion and a projected compound annual growth rate in online media with a gross commodities value (GMV) of \$9 billion and a projected compound annual growth rate in online media with a gross commodities value (GMV) of \$9 billion and a projected compound annual growth rate in online media with a gross commodities value (GMV) of \$9 billion and a projected compound annual growth rate in online media with a gross commodities value (GMV) of \$9 billion and a projected compound annual growth rate in online media with a gross commodities value (GMV) of \$9 billion and a projected compound annual growth rate (CAGR) of \$100 billion and a projected compound annual growth rate (CAGR) of \$100 billion and a gross commodities value (GMV) of \$9 billion and a gross commodities value (GMV) of \$9 billion and a gross commodities value (GMV) of \$9 billion and a gross commodities value (GMV) of \$9 billion and a gross commodities value (GMV) of \$9 billion and a gross commodities value (GMV) of \$9 billion and a gross commodities value (GMV) of \$9 billion and a gross commodities value (GMV) of \$9 billion and a gross commodities value (GMV) of \$9 billion and a gross commodities value (GMV) of \$9 billion and a gross commodities value (GMV) of \$9 billion and a gross commodities value (GMV) of \$9 billion and a gross commodities value (GMV) of \$9 billion and a gross commodities value (GMV) of \$9 billion and a gross commodities value (GMV) of \$9 billion and a gross commodities value (GMV) of \$9 billion and a gross commodities value (GMV) of \$9 billion and a gross commodities value (GMV) of \$9 billion and a gross commodities gaming and online music & amp; video. This means that as companies formulate PR strategies to build brand awareness and gain trust, creating interesting digital and multimedia content is essential. Source: Temasek, Google and Bain & amp; Co – e-Conomy Southeast Asia 2019 So, what are the characteristics of an audience consuming digital and traditional media? Nielsen Consumer & 2018 survey suggests that digital media and traditional media complement each other. Only, media consumption varies in different age groups. For example, 97 per cent of Generation Z (10-19 years old) watch television, 50 per cent watch internet access and 33 per cent listen to radio. For Generation X (35-49 years old), a similar proportion watch television (97 percent), but a lower percentage of internet access (33 percent), but a lower percentage of internet access (33 percent), but a lower percentage of internet access (33 percent), but a lower percentage of internet access (33 percent), but a lower percentage of internet access (33 percent). For example, 80% of readers in Makassar, a major city in South Sulawesi, prefer reading news in print media in Indonesia between the ages of 20 and 49 (74%) and higher income groups (54%). As Vicky Fadil of Warta Economics states in her interview later, reporting on print media requires greater depth and analysis to satisfy these readers. Therefore, print media play an important role in particular for B2B marketing, products and services that prioritise trust financial services) and thought leadership. Moonton – Communication via digital and and In July this year, PR Newswire's team invited reporters to a press conference in Jakarta organised by Moonton, launching Asean's first professional League. Mobile Legends is a game developed by Moonton. More than a hundred journalists from digital and traditional media attended this press conference to cater for millions of Indonesians who are passionate mobile players. After detailing the upcoming league's plans and hiring reporters at the event, Moonton sent out a multilingual press release. This press release also included a link to a media kit that enabled reporting in English and Indonesia from digital (e.g. esports) and traditional media (e.g. newspapers and television). Google News Screenshot pointing to both Bahasa Indonesia and English reports on Moonton's press conference In our view, this is an excellent example of enriching product launches with different news perspectives for digital and traditional media to report on, such as holding events (a press conference where Moonton management responded to certain media inquiries), industry insights (highlighting the lack of standardised contracts between e-sports). Indonesian media voices Our team invited two senior Indonesian journalists (Vicky Fadil, Vice Editor, Warta Ekonomi, leading business media and Tony Burhanudin, Managing Editor, Marketing.co.id, a portal aimed at Indonesia's media landscape. Both Warta Ekonomi and Marketing.co.id manage digital and print media. Briefly introduce yourself and your publication Vicky Fadil: Since 2015, I have worked for Warta Ekonomi and for the press (magazine) and for online (wartaekonomi.co.id). As for now, I cover corporate activities, OM business, macroeconomics issues and policy updates. Warta Ekonomi Magazine is the first economic magazine in Indonesia established since 1989, published for two weeks, offering a fresh look at business and economics to government decision makers and top business institutions. Tony Burhanudin: I was with friends Marketing.co.id 2016. I write about topics in marketing, digital marketing and advertising while interviewing senior representatives of large companies and small and medium-sized enterprises (SMEs). Marketing co.id was founded in July 2011 and seeks to facilitate learning, discussion and sharing about the marketing world. We also manage Majalah Marketing, a print magazine. In the next 12 months, what do you think will be the biggest changes in terms of how content is produced and distributed in Indonesia? Vicky For the next year, I don't see much change in the way news is produced. Relative online articles, for both media we go back to basics in terms of accurate supporting data and high-quality photos. In a distributional context, I think there's a change that we at Warta Ekonomi need to address. It is obvious that posting our print or online content on social media platforms, not just copy-pastes from the original content. Tony Burhanudin: I see news (especially live events or startup events) being reported using vlog style or another short video reporting format. In addition, I see data-driven journalism, where data is narrated in an easily digestible multimedia format, getting more attention from readers. Tell us about the stories your readers love and what new product launch stories have recently gained good appeal on your publication? Vicky Fadil: In 2019, all of our previously printed covers are related to digital business or IoT economics. Titles such as Big Data Big Opportunity, Mobile Payment is Big Business reflect the preferences of our readers. For online media, it's much more dynamic. For stories about product launches, I think articles related to mobile gadgets, consumer apps, e-commerce festival, etc. Tony Burhanudin: We are known for its coverage of the latest marketing concepts or phenomena and annual awards, such as marketing awards and Venture Capital, etc. What should PR professionals consider when publishing to cover the event? Vicky Fadil: As a business media, data is paramount. Companies can provide figures related to sales, percentage of growth, market share, or your talking points at a press conference. Let us know if other news bringers are attending your events. If you can give us a one-on-one interview, it'll get even better. Tony Burhanudin: For new product is positioned within the industry, what are the points of differentiation relative to others, the potential impact of your product, and don't forget to give side figures. Most of the time we quote only these figures from your edition. What kind of content do you prefer in a press releases that are full of data and interesting news angles. This makes it easier for me to include such information in the article. Tony Burhanudin: I prefer a press release that uses an inverted pyramid structure, which puts the most important content in the first paragraph. The press release should also contain figures, high-resolution quotes and images that we can download. This One Afif Maulana, Executive Director of Audience Development at PR Newswire, contributes to the post. Prior to joining PR Newswire Indonesia, Afif had 8 years of experience as a business week and Fortune. His expertise and network helps the Indonesian team expand its reach across local and national media. He also played the role of mediator for clients and the media, when working on some issues and activities. Activities.

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