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In recent years, it has become easier to sell a car in NC or other states because of the Internet. You can now use websites to advertise and reach far more potential buyers. But to sell a car in NC you need to know the rules set by the North Carolina Department of Motor Vehicles (DMV) and have a clear plan for marketing your old car. That way you will sell your car in less time and with fewer headaches. Prepare everything before you put the car on the market. Make sure you have the title. If you don't, contact the DMV to order a duplicate title. If you can't get a duplicate title, the only way you can sell a car in North Carolina is by applying to the DMV to take out a replacement bond. Find out your car's fair market value from Kelly Blue Book (see link below) and prepare a sales bill (you can access online tools to do this using the second link at the end of this article). Get your car ready to show to potential buyers. As a house, a car sells better if it is clean and in good driving conditions. Get your car detailed and remove any personal decorations like stickers. You may want to invest a few dollars in making minor repairs such as fixing tears in the upholstery. Mount an advertising campaign. Putting an ad up on car buying/sales websites is a good start. You can create a web page with detailed images and information. Placing flyers on local bulletin boards and colleges is another effective strategy. Don't overlook traditional methods like newspaper ads and local auto purchase guides. Make the necessary paperwork when entering into an agreement. You must fill in the back of the title with the buyer's name, address and date of the transaction. Include the odometer reading and fill in the reveal of defects section. Sign the form in the presence of a notary public. The signature must be notarized to be valid in North Carolina. Have a sales bill. This is a convenience for the buyer and when signed provides proof of the amount of sales for both of you. Remove the car brands before turning the car over to the buyer. You can have the codes transferred for use on another vehicle via the DMV, or you can return them to one of their license removal locations. But do not cancel your liability insurance on the car until this is done. Until you turn the tags back on or register them, you are still required to have liability insurance on your car. Our catalogue of new and used car dealerships provides contact information, consumer reviews and to sales listings for local dealers near you. 2021 Nissan Armada gets a facelift and major interior improvements 9 2022 Acura MDX revealed with official prices and specifications 18 2021 Nissan Kicks updated with butch styling and a finer interior 3 2021 Ford Bronco Sport First Drive | Worthy Name 19 2021 Cadillac CT4 Review | A pleasure to drive, a Compare 10 Bugatti Type 35 reborn as a sumptuous retro-styled roadster 3 Follow us !function(f, b, e, v, n, t, s) { if (f.fbq) returns, n = f.fbq = function() { n.callMethod ? n.callMethod.apply(n, arguments) : n.queue.push(arguments); }; if (!f._fbq) f._fbq = n; n.push = n; n.loaded = !0; n.version = '2.0'; n.queue = []; t = b.createElement(e); t.async = !0; s = b.getElementsByName(s)[0]; s.parentNode.insertBefore(t, s)}(window, document, 'script', '//connect.facebook.net/en_US/fbevents.js'); Fbq('init', '174181139752304'); fbg('track', 'PageView'); > (function(i,s,o,g,r,m){[('GoogleAnalyticsObject']=r)[r]=i[[]] function(){(i[r].q=i[r].q|| []).push(arguments)};i[r].l=1*new Date();a=s.createElement(o), m=s.getElementsByName(o)[0];a.async=1;a.src=g;m.parentNode.insertBefore(a,m)})(window,document,'script','//www.google-analytics.com/analytics.js','ga'); ga('create', 'UA-71479133-1', 'auto'); ga('set', 'anonymizeIp', true); ga('set', 'dimension7', 'utility'); ga('set', 'dimension8', 'tool'); ga('set', 'dimension9', 'reseller catalogue'); ga('send', 'page view');> (function(d, t) {var a =d.createElement(t), s = d.getElementsByName(t)[0]; a.src = ' '; s.parentNode.insertBefore(a, s)} (document, 'script'))> Our catalogue of new and used car dealerships provides contact information, consumer reviews and to sales listings for local dealers near you. 2021 Nissan Armada gets a facelift and major interior improvements 9 2022 Acura MDX revealed with official prices and specifications 18 2021 Nissan Kicks updated with butch styling and a finer interior 3 2021 Ford Bronco Sport First Drive | Worthy Name 19 2021 Cadillac CT4 Review | A pleasure to drive, a puzzle to compare 10 Bugatti Type 35 reborn as a sumptuous retro-style roadster 3 Follow us !function(f, b, e, v, n, t, s) { if (f.fbq) returns, n = f.fbq = function() { n.callMethod ? 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Easier said than done, planning finances are not an egg intended for everyone's basket. That's why most of us often live wage checks to pay cheques. But did someone tell you that it's actually not a tough task to achieve your financial goals? In this article, we will explore ways to set financial goals and actually meet them with ease 4 Steps to set financial goals Although it may seem like a daunting task, if one has the will and clarity of thought, it is quite simple. Try using these steps to get started. 1. Be aware of the goals Any goal without a clear goal is nothing more than a pipe dream, and this could not be more true for economic conditions. It is often said that savings are something other than deferred consumption. Therefore, if you save today, then you should be crystal clear about what it is for. It can be anything, including your child's education, retirement, marriage, the dream holiday, fancy car, etc. When the goal is ready, set a monetary value to this goal and the time frame. The important point of this step in the goal setting is to show all the goals you predict in the future and set a value to each. 2. Keep your goal realistic It is good to be an optimistic person, but being a Pollyanna is not desirable. Similarly, while keeping your financial goals a little aggressive can be a good thing, going beyond what you can realistically achieve will definitely hurt your chances of making meaningful progress. It's important that you keep your goals realistic, as it will help you stay the course and stay motivated throughout your journey. 3. Account of inflation Ronald Reagan once said: Inflation is as violent as a robber, as terrifying as an armed robber and as deadly as a hitman. This quote summarizes what inflation can make your financial goals. Therefore, take inflation into account when you set a monetary value to an economic target that is far into the future. For example, if one of your financial goals is your son's college education, which is 15 years from now, inflation will increase the pen fee by more than 50% if inflation is only 3%. Always account for this to avoid falling short of your goals. 4. Short-term vs long-term just like calorie is not the same, the approach to achieving all financial goals will not be the same. It is important to bifurcate goals in the short term and long term. As a rule of thumb, any economic target due over the next 3 years should be termed a short-term goal. Any long-term goals should be classified as long-term goals. This bifurcation of goals in short-term vs long-term will help to choose the right investment instrument to achieve them. Now you should be ready with the list of financial goals. Now it's time to go all out and achieve them. How to achieve your financial goals When we talk about chasing a financial goal, it's usually a two-step process: Securing healthy savings Making smart investments You have to save enough and invest those savings wisely so that they grow over a period of time to help you achieve goals. Ensuring healthy savings yourself realization is the best form of realization, and unless you decide what your current financial position is, you're not heading anywhere. This is the focal point where you start your journey to achieve financial goals. 1. Track expenses The first and foremost thing to do is to track your consumption. Use any of the expense tracking apps to record your expenses. When you start doing it diligently, you will be surprised at how small expenses add up to a significant amount. Also categorize these expenses into different buckets, so you know which bucket eats most of your paycheck. This record keeping will pave the way for cutting back on unwanted expenses and pumping up your savings rate. If you're not sure where to start when tracking expenses, this article might help. 2. Pay yourself first In general, the savings come after all expenses are taken care of. This is a classic mistake when setting financial goals. We pay ourselves last! Ideally, this should be planned upside down. We should pay ourselves first and then to the world, that is, we should withdraw the planned savings amount first and manage all expenses from the rest. The best way to actually implement this is to put the savings into automatic mode, that is, money that flows automatically into different financial instruments (mutual funds, pension accounts, etc) every month. Taking the automatic route will help unleash some control and force us to manage what's left, which increases the savings rate. 3. Make a plan and swear to stick to learning how to create a budget is the best way to get around the uncertainty that economic plans always pose. Decide in advance how expenses need to be organized Now days, multiple money management apps can help you do this automatically. At first, you may not be able to stick to your plans completely, but don't let there be a reason why you stop Completely. Use the technology solutions you like. Explore options and that allows you to make use of the available wallet options, and choose the one that suits you most. In time, you will get used to making use of these solutions. You will find that they make it easier for you to follow your plan, which would otherwise have been difficult. 4. Make savings a habit and not a goal In the book Nudge, authors Richard Thaler and Cass Sunstein advocate that, in order to achieve any goal, it should be broken down into habits since habits are more intuitive for people to adapt to. Make savings a habit instead of a goal. Although it may seem to be counterintuitive to many, there are some deft ways to do it. For example: Always eat outside (if at all) on weekdays instead of on weekends. Weekends are more expensive. If you are a travel buff, try traveling in the off-season. You will spend significantly less. If you go shopping, always watch out for coupons and see where can you get the best deal. The main point is to imbibe action that results in savings rather than on the savings themselves, which is the result. Focusing on the outcome will bring out the feeling of sacrifice, which will be harder to maintain over a period of time. 5. Talking about sticking to your savings plan (to achieve financial goals) is not an easy journey. There will be many distractions from those who are not aligned with your mission. Therefore, to stay the course, surround yourself with people who are also on the same bandwagon. Daily discussions with them will keep you motivated to move on. 6. Maintaining a journal For some people, writing helps a lot in making sure they achieve what they plan. If you are one of them, maintain a proper record, where you write down your goals and also write down the extent to which you managed to meet them. This will help you assess how far you have come and what goals you have achieved. Once you have a written commitment on paper, you will feel more energetic to follow the plan and stick to it. Moreover, it's going to be much easier for you to track your progress. Making smart investments savings by itself doesn't take anyone too far. But savings, when invested wisely, can do wonders. 1. Contact a financial advisor Investment does not come naturally to most of us, so it is advisable to consult a financial adviser. Talk to him/her about your financial goals and savings, and then seek advice for the best investment instruments to achieve your goals. 2. Select Your Investment Instrument WiseDel your financial adviser will suggest the best investment instruments, it does not hurt to know a little about the usual, such as a savings account, Roth IRA and others. Just as no one is born a criminal, no investment instrument is bad or good. It is the application of that instrument that makes all the difference. As a general rule, for all your short-term financial goals, an investment instrument that has a debt nature, such as fixed deposits, debt funds, etc. The reason for going for debt instruments is that the chances of loss of capital are less compared to equity instruments. 3. Compounding Is the eighth Wonder Einstein once noted about compounding: Compound interest is the eighth wonder of the world. Whoever understands it earns it... The one who doesn't... Pay it. Make friends with this wonder kid. The sooner you become friends with it, the faster you will reach closer to your financial goals. Start saving early so that time is on your side to help you bear the fruits of compounding. 4. Goals, Goals, Goals That we all do well when it comes to earning more per month, but fail miserably when it comes to measuring investments and taking care of how our investments are doing. If we don't measure progress at the right time, we shoot in the dark. We don't know if our savings rate is appropriate or not, whether the financial adviser is doing a decent job, or if we are moving closer to our goal. Measure everything. If you can't measure everything yourself, ask your financial adviser to do it for you. But do it! Managing your extra money to achieve your short-term and long-term financial goals and living a debt-free life is feasible for anyone willing to put in time and effort. Use the tips above to get started on the road to setting financial goals. More tips on financial goalsFeatured photo credit: Michele Henderson via unsplash.com to it